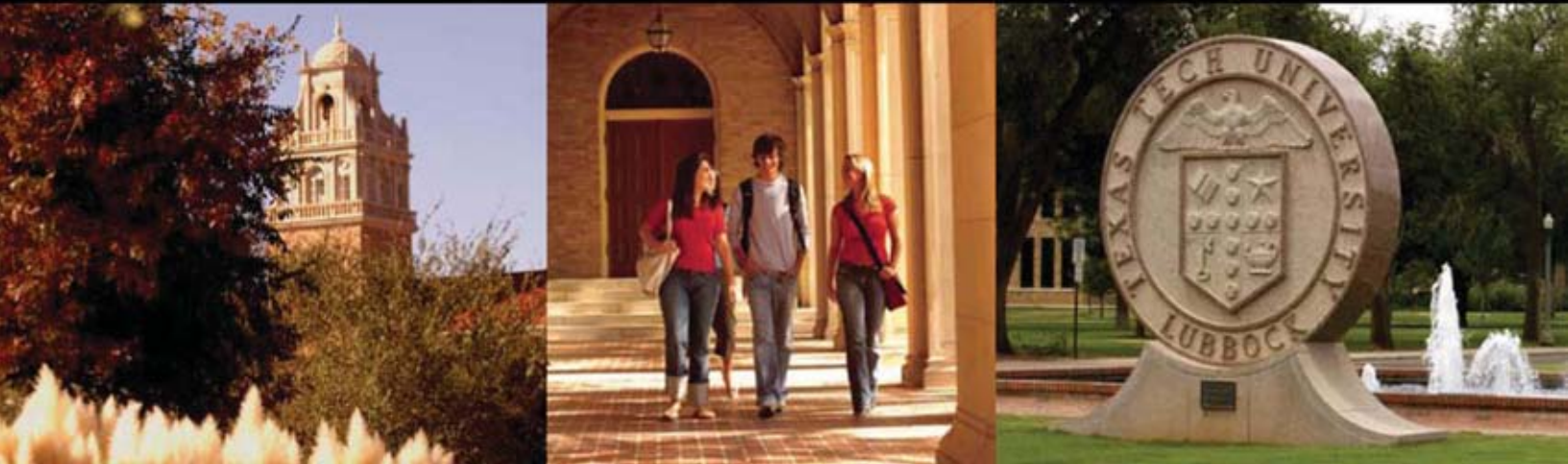




TEXAS TECH UNIVERSITY™



DEAN SEARCH — RAWLS COLLEGE OF BUSINESS at TEXAS TECH UNIVERSITY

The Provost and the Senior Vice President of Texas Tech University invites nominations, applications and expressions of interest from potential candidates for the open position of Dean of the Jerry S. Rawls College of Business at Texas Tech University. The largest of three universities in the Texas Tech University System, Texas Tech University is a research intensive institution of over 30,000 students in Lubbock, a dynamic city of nearly 230,000 on the South Plains of the state. Its campus is home to 10 colleges, including the Rawls College of Business Administration, a graduate school and a school of law. It sits adjacent to its sister institution, the Texas Tech University Health Sciences Center.

THE TEXAS TECH UNIVERSITY SYSTEM

The Texas Tech University System was created by the Texas Legislature in 1996 and consists of Texas Tech University, Texas Tech University Health Sciences Center and Angelo State University.

A nine-member Board of regents governs the Texas Tech University System. The governor of the State of Texas appoints the regents to six-year terms. The terms of office of three regents expire every two years. The governor also appoints a student regent as a non-voting member of the board. The government, control, and direction of the university are vested in the regents who in turn names a chancellor to carry out the policies of the system as determined by the regents. The chancellor names a president of each institution in the system. Respectively, the presidents serve as chief executive officers of their institutions, and are responsible for the strategic operation of each institution.



TEXAS TECH UNIVERSITY

Texas Tech University prides itself on being a major comprehensive research university that retains the essence of a smaller liberal arts institution. Although enrollment is more than 30,000 students, Texas Tech boasts of one-on-one student interaction with top faculty and an environment that stresses student accomplishment above all else.

Founded in 1923, Texas Tech is located in the South Plains of West Texas and carries the distinction of being the largest comprehensive higher education institution in the western two-thirds of the state of Texas.

Texas Tech is the only campus in the state that is home to a major university and law school with an adjacent health sciences center. Students can select degree programs that combine the assets of these outstanding institutions. Many pursue joint degrees in medicine and business, law and public administration, civil engineering and architecture, and a variety of other programs made possible by the collaboration of colleges and schools.

In addition, Texas Tech is a leader in providing students with opportunities to participate in undergraduate research and service learning. Undergraduate students work side-by-side with renowned faculty researchers and have their work published in major academic journals and presented at conferences around the world. For example, as part of the extensive service learning curriculum, students teach in hippotherapy programs for disabled children or prepare business plans for new business owners.

The true testament of a university is its graduates. Texas Tech alumni have been governors of three states, flown space missions, won Olympic gold medals, served as ambassadors to foreign countries, acted on Broadway stages, performed in operas, won Pulitzer Prizes, been educators at prestigious universities and even performed heart surgery on prominent late night television hosts. In addition, many are leaders at some of the world's largest businesses and the country's most successful small firms.

In October 2006, Texas Tech was selected to shelter a Phi Beta Kappa chapter on campus. One of only three public universities in Texas to host a chapter, Texas Tech is proud to have a chapter of the nation's oldest and most recognized academic honorary.

The university and its students also provide a valuable service to Lubbock, West Texas and the state. Research at the university focuses on programs that make a difference. Texas Tech is a leader in assessing and improving the region's environmental and health care needs and has assisted economic development plans and programs. Researchers have been pioneers in studying plant stress, water conservation, ways to survive wind disasters and methods for developing alternative energy sources.



Texas Tech students come from every county in Texas, all 50 states and more than 90 foreign countries. Tech offers 150 undergraduate degree programs through 10 academic colleges, a graduate school and a school of law. It also offers more than 100 master's degree programs and over 50 doctoral degree programs.

Texas Tech University consists of the Graduate School, the School of Law, the Honors College, as well as the Colleges of Agricultural Sciences and Natural Resources, Architecture, Arts and Sciences, Business Administration, Education, Engineering, Human Sciences, Mass Communications and Visual and Performing Arts. Each college is administered by a dean and consists of a number of instructional departments or areas. The College of Distance Education offers courses off-campus and includes the Texas Tech University Independent School District which offers a K-12 curriculum.

MISSION and VISION of TEXAS TECH UNIVERSITY

MISSION STATEMENT

Committed to teaching and the advancement of knowledge, Texas Tech University, a comprehensive public research university, provides the highest standards of excellence in higher education, fosters intellectual and personal development, and stimulates meaningful research and service to humankind.

VISION STATEMENT

Texas Tech University will be a national leader in higher education — manifesting excellence, embracing diversity, inspiring confidence, and engaging society. The university aspires to a national recognition of excellence and performance in scholarship through teaching, research, and service.

Texas Tech University will be recognized as one of the top public educational and research universities in the United States, attracting the best students, faculty and staff; and, prepare students to be leaders and decision makers, articulate and principled, innovative and confident, able to think critically with sound reasoning; and, be a research-intensive institution where faculty discovery enhances learning and prepares students to compete in a knowledge-based society; and, be engaged in local, regional and state social and economic development for the benefit of both the public and private sectors.

Texas Tech University is committed to the values of

- mutual respect
- cooperation and communication
- creativity and innovation
- community service and leadership
- academic and intellectual freedom
- pursuit of excellence
- public accountability
- diversity



DEAN, JERRY S. RAWLS COLLEGE OF BUSINESS TEXAS TECH UNIVERSITY

The year 2012 will witness continuing expansion and growth for the Jerry S. Rawls College of Business at Texas Tech University. Of particular note, the college has just moved into a new 150,000 sq. ft. state-of-the-art facility for business education, research, and outreach, and, Dean Allen T. McInnes has announced plans to retire this summer after eleven years of distinguished leadership.

The Provost and the Rawls College faculty invite nominations and applications for this outstanding leadership opportunity.

The Dean reports to the Provost and Senior Vice President, and is the chief executive officer of the Rawls College.

Texas Tech University is the largest of the three institutions that comprise the Texas Tech University System along with Angelo State University and the Texas Tech University Health Sciences Center.

With a faculty of 92, the Rawls College serves 3,566 undergraduate and 929 graduate students enrolled in one of the college's six areas: Accounting, Energy Commerce, Finance, Information Systems and Quantitative Sciences, Management, Marketing. In addition, the college offers dual programs in conjunction with architecture, agriculture, law, medicine, and personal financial planning.

The Dean provides the leadership and vision required to fulfill the mission of the college and works closely with faculty, staff, students, alumni, and the business community to achieve the goals of the college. Responsibilities will include long-range planning, curriculum oversight, academic leadership, and personnel. In addition, the Dean serves as a member of the Deans and Provost Councils, which provide leadership in determining academic policies and procedures and in developing long-range plans for the university.

The Dean fosters the culture of teaching and research excellence. Further, the Dean is expected to develop relationships with faculty, staff, students and alumni. The Dean will represent the college both inside and outside the university, as well as nationally and internationally.



PRESIDENT, TEXAS TECH UNIVERSITY

Guy Bailey became the fifteenth president of Texas Tech University on August 1, 2008. Coming to Texas Tech from the University of Missouri-Kansas City, Bailey served as chancellor, equivalent to president at Texas universities, from January 2006 until July 2008. He previously served as provost and executive vice president for academic affairs at the University of Texas-San Antonio from 1999 through 2005.

Bailey counts among his major accomplishments at UMKC the completion of a \$200 million capital campaign, creating \$10 million in administrative savings that was put into the core academic mission of the university, including, raising salaries to attract and retain faculty.

Bailey holds bachelor's and master's degrees in English from the University of Alabama and a doctorate in English linguistics from the University of Tennessee. Bailey continues to do research on language variation and change, with special emphasis on the English of Texas and the American South, and in computational linguistics, and has authored, or co-authored along with his wife, Dr. Jan Tillery (TTU 1974) more than 100 books and articles.

Bailey says, "Texas Tech University is a unique and special place. It has one of the brightest futures in American higher education. I am honored to be president, and I consider it a privilege to be a part of that future."

PROVOST, TEXAS TECH UNIVERSITY

Bob Smith serves as Provost and Senior Vice President at Texas Tech University where he reports to President Guy Bailey. Bob is charged with oversight of the academic enterprise of Texas Tech, along with serving as the Chief Executive Officer in the absence of the President.

Prior to joining TTU, he served as the Provost and Vice Chancellor for Academic Affairs and Professor of Chemistry at the University of Arkansas, Fayetteville from 2000-2008. Bob has also served as Vice Provost for Research and Graduate Education and Dean of the Graduate School at the University of Connecticut from 1997-2000. Bob's earlier academic and administrative appointments were at Washington State University (1985-1997), the University of Texas at Austin (1974-1985) and the University of Iowa (1968-74).

Bob's Ph.D. (1968) and master's (1964) degrees in Pharmaceutical Chemistry were earned at the University of Michigan; his B.S. degree in Pharmaceutical Sciences was awarded cum laude by St. John's University in New York (1963).

Bob is the author or co-author of more than 310 articles and nine books. At Texas Tech, he also edits the on-line journal *All Things Texas Tech*, www.depts.ttu.edu/communications/att/ and co-produces podcasts under the rubric of *AcademiCast*, www.depts.ttu.edu/provost/academicast/index.php.

His research and scholarly interests have been in the pharmaceutical sciences, communication, personal and professional development, and university administration.



THE RAWLS COLLEGE OF BUSINESS AT TEXAS TECH UNIVERSITY

The Rawls College of Business at Texas Tech was named for Tech alumnus Jerry S. Rawls after receiving a record \$25 million gift in December of 2000. The college has the vision that every student admitted will graduate and start a career, every employer will hire valued employees who develop into leaders, and every faculty member will teach and publish with distinction.

More than 90 full-time faculty members are organized into six academic faculty areas: Accounting, Energy Commerce, Finance, Information Systems and Quantitative Sciences, Management, and Marketing. Students in the Rawls College of Business can expect to learn from faculty with diverse areas of study.

BACCALAUREATE PROGRAMS

The Rawls College of Business offers programs leading to a Bachelor of Business Administration (B.B.A.) or Bachelor of Science (B.S.) degree. Students can choose a major from the following:

Accounting	International Business
Agribusiness	Management
Energy Commerce	Health Organization Management
Petroleum Land Management	Management Information Systems
Energy Asset Management	Web Application Design
Finance	Telecommunications/Networking
Real Estate	Marketing
Investments	Sales Management
Managerial Finance	Supply Chain Management
General Business	
Agriculture & Applied Economics	
Architecture	

Dual-Degree/Joint Programs include a B.B.A. and B.S. in Architecture, B.B.A. and B.S. in Agricultural and Applied Economics. In addition, the college offers an accelerated 150-credit hour track leading to a Bachelor of Business Administration degree and a Master's degree in Business Administration or Accounting. The program is designed for academically outstanding undergraduate students who wish to complete a master's degree while at Texas Tech University.

MASTER'S AND PH.D. PROGRAMS

A qualified student with a bachelor's degree, regardless of the discipline, may complete the Master of Business Administration (M.B.A.) program in sixteen months as a full-time student or in three years on a part-time basis. The Master of Science in Accounting (M.S.A.) and Master of Science in Business Administration (M.S.B.A.) programs may be completed in twelve to thirty-six months, depending on the student's undergraduate background. Doctoral students may complete their Ph.D. in four years of study beyond the master's degree. The Rawls College of Business has a number of joint degrees to enable students to broaden their graduate studies while at Texas Tech University. A complete list of the concentrations and joint degrees that are offered is listed below:



Concentrations:

- Agribusiness
- Entrepreneurship
- Foreign Language
- Finance
- General Business
- Health Organization Management (H.O.M.)
- Management and Leadership Skills
- International Business
- Management Information Systems (M.I.S.)
- Marketing
- Real Estate
- Statistics

Joint and Dual Degrees:

- M.B.A./J.D.
- M.S.A./J.D.
- M.B.A./M.D.
- M.B.A./Master of Architecture
- M.B.A./M.A.
- M.B.A./M.S.
- M.B.A./Pharm.D.
- M.B.A.-T.T.U./M.B.A.–Universidad Anahuac, Mexico
- M.B.A.-T.T.U./M.B.A.–Sup de Co, Montpellier, France

Special M.B.A. Programs:

- International Master of Business Administration (I.M.B.A.)
- M.B.A. program for Physicians and Dentists
- Working Professionals(Wkend and Nine-day block program)
- Physician Leadership

CENTERS AND PROGRAMS

- Center for Advanced Analytics and Business Intelligence
- Center for Entrepreneurial & Family Business
- Center for Health Care Strategy
- Center for Health Innovation, Ed. & Research
- Center for Internet Buyer Behavior
- Center for Professional Development (Exec Ed)
- Communication Skills Center

- Energy Commerce
- Financial Investment Center
- Health Organization Management
- International Business Educational Resource Center
- Institute For Leadership Research
- Rawls Career Management Center
- Texas Center for Innovative Organizations

ACCREDITATION

All programs in business administration and accounting are fully accredited by A.A.C.S.B. International, the Association to Advance Collegiate Schools of Business. Accreditation standards set demanding but realistic thresholds and challenge schools to pursue continuous improvement. The Rawls College of Business is also accredited by the Commission on Accreditation of Healthcare Management Education (C.A.H.M.E.).

STUDENT ORGANIZATIONS

There are more than 300 registered student organizations at Texas Tech University including athletic, social, special interest, educational and professional groups. Currently, the Rawls College of Business has 14 undergraduate student organizations promoting many different areas of the business world.

RAWLS CAREER MANAGEMENT CENTER

The Rawls Career Management Center offers students assistance in developing professional skills. Students work with staff on their resume and interview skills. The Career Management Center also brings many of America's leading corporations to campus for job fairs and on-campus interviews. More than 200 companies regularly interview at the Rawls College.



Statistical Facts About the Rawls College of Business at Texas Tech University

Rawls College of Business Undergraduate Programs

Fall 2011 Enrollment		Average SAT Score	1145
Lower Division	2077	Average ACT Score	25
Upper Division	1489		
TOTAL	3566		

Rankings: The Rawls College of Business Undergraduate program was ranked 94th of 113 in BusinessWeek Undergraduate Program Rankings 2011. When considering only public universities, the Rawls College ranked 47th of 65 Public Universities Ranked.

Rawls Career Management Center Placement Data

	<i>Fall 2010 Placement</i>	<i>Spring 2011 Placement</i>
Net Response Rate	78.8%	95.1%
Full Time Job	62.8%	66.4%
Graduate School	16.8%	15.3%
Total Placement	79.6%	81.7%
Average Salary	\$46,315	\$49,036

Rawls College of Business Graduate Programs

Fall 2011 Enrollment

M.B.A. Program & Joint Programs	592
M.S. Program	84
M.S.A. Program	200
Ph.D. Program	53
Total Enrollment	929

For more information regarding the newly constructed, state-of-the-art, \$70M

Rawls College of Business visit www.rawlsbusiness.ttu.edu



SUMMARY

Texas Tech University is on track to being designated as a Tier One university in the state of Texas. Currently, only two of the state's forty-five public universities hold this designation which recognizes a very high level of research and has a significant number of quality doctoral programs. As the university continues toward this objective, the Rawls College of Business will be an important contributor to expanded research and doctoral graduates.

The Dean of the Rawls College of Business is expected to support and initiate this important expansion. The Dean provides the leadership and vision required to fulfill the mission of the college and works closely with faculty, staff, students, alumni, and the business community to achieve the goals of the college. Responsibilities will include long-range planning, curriculum oversight, academic leadership, and personnel. In addition, the Dean serves as a member of the Deans and Provost Councils, which provide leadership in determining academic policies and procedures and in developing long-range plans for the university.

The Dean will be expected to support and focus on the continued excellence in the areas of research, faculty, staff, students and alumni. The Dean will represent the college, both inside and outside the University, as well as nationally and internationally.

The successful candidate will have a distinguished record of accomplishment, which merits appointment at the rank of professor and which ideally will include having an earned doctorate in a discipline appropriate to the college.

Objectives:

- Lead the college through the next AACSB accreditation review, scheduled for 2013
- Increase the college's positions in appropriate rankings
- Increase the college's level of funded research
- Create a broad vision for the college, incorporating new programs
- Continue the record of successful raising of external funds
- Be a leader in the area of economic development
- Further strengthen the strongest programs
- Expand the traditional and executive MBA programs

Desired Characteristics:

- Ambitious
- Excited by growth
- Decision maker
- Integrity
- Demonstrated innovator
- Skilled and effective communicator
- Excellent teaching record
- Experience in educational outreach, both locally and globally
- A record of successful fund raising
- Knowledge of the current business environment
- A record of high quality research
- Business experience
- Connections with industry
- International/global perspective



LUBBOCK

Founded 100 years ago, the city of Lubbock today is home to nearly 230,000 residents, and is the center of the Texas South Plains. Located only 100 miles from the New Mexican border, it is also a hub of activity for eastern New Mexico.

As the economic center of a 29-county region with more than 600,000 people, Lubbock boasts a strong diverse economy grounded in agriculture, manufacturing, wholesale and retail trade, government, education and health care.

Lubbock is a major medical center with a health complex including two major hospitals, several private specialty care hospitals, and the Texas Tech University Health Sciences Center, created in 1969. Schools of Medicine, Nursing, Allied Health and Biomedical Science bring students from around the world to the city.

With a strong education network, Lubbock is continually seeking ways to aid its citizens in obtaining the skills and knowledge needed in today's global economy. Top-tier university research facilities, partnerships, and new and upcoming workforce development initiatives fuel the Lubbock economy towards long-term growth.

The arts figure prominently in Lubbock, and a variety of cultural opportunities exist: The Lubbock Symphony Orchestra recently celebrated 50 years of success, and plays host to world renowned musical artists, composers and conductors; The Louis Hopkins Underwood Center for the Arts features local and regional artists; the National Ranching Heritage Center preserves the ranching spirit of the southern plains; The Museum of Texas Tech University displays fascinating multi-cultural exhibits; and the Lubbock Lake Landmark is an important world archeological site; these are just a few of the many cultural activities that Lubbock has to offer.

Contemporary music finds a home in the Depot District where a host of venues, including the Buddy Holly Center, showcase talented musicians from around the region and the state.

Lubbock is home to several internationally acclaimed wineries that have prospered from the high altitude, cool evenings, and more than 260 days of sunshine annually. Three private golf courses, the award winning Rawls Course of Texas Tech University, and a multitude of public courses make the city a popular golfing destination. New Mexican ski resorts are only a few hours away westward.

Lubbock — the perfect combination of location, pro-business atmosphere, highly educated workforce, and an outstanding quality of life.

APPLICATION PROCEDURE

Inquiries, nominations, and applications will be treated in confidence.

Applications (a detailed letter of interest, CV, e-mail, and phone contact details for three references) should be submitted electronically via MS Word document or Adobe PDF (Word preferred) to: TTURCOB@academic-search.com.

The search is assisted by Robert W. Lawless, Ph.D., Senior Consultant, Academic Search, Inc., rwl@academic-search.com, (806) 799-1329 or (918) 284-1395.

References will be contacted only for short-listed candidates after notification of candidates.

In order to be assured of full consideration by the committee, applications should be submitted no later than February 21, 2012.

A search profile is available on the Academic Search website at www.academic-search.com.

Information about Texas Tech University and the Jerry S. Rawls College of Business is available at www.ttu.edu and www.rawlsbusiness.ttu.edu respectively.

The search committee is chaired by Linda C. Hoover, Dean, College of Human Sciences, who may be contacted at linda.hoover@ttu.edu.



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