



## **POSITION ANNOUNCEMENT**

### **DEAN**

### **SCHOOL OF BUSINESS**

Located in the culturally and intellectually rich community of New Haven, Southern Connecticut State University is seeking an experienced business education leader with the energy and vision to advance the mission and goals of the School of Business. With the design phase for an attractively remodeled building nearing completion, a number of new tenure-track hires, and the infusion of new technologies, the School is positioning itself to become an engine for economic growth and development in the Greater New Haven area. Housing 1,500 undergraduate and graduate students in the departments of Management and MIS, Marketing, Accounting, and Economics and Finance, the School also offers an MBA. Faculty in the School have embraced the assessment of student learning outcomes as part of their preparation for pursuing AACSB accreditation. Myriad opportunities await the School with a leader who can effectively connect with the diverse business community in and around New Haven.

The Dean serves as the chief academic and administrative officer of the School of Business. Reporting directly to the Provost and Vice President for Academic Affairs, the Dean sits on the Deans Council and participates in the decision-making and resource allocation processes for the entire division. Working collaboratively with the faculty, the Dean will provide leadership in designing a plan for the School's future. The successful applicant will manage the budget, recruit faculty, evaluate personnel, oversee the curriculum, and serve as the liaison between the faculty and the Provost. Engaging in fundraising and other activities that attract external resources to the School will be an important aspect of the Dean's assignment.

#### **Required Qualifications:**

Applicants must have an earned doctorate from a regionally accredited university, or an MBA and extensive experience working as a senior executive in a major corporation. Because Southern places a high value on teaching, the successful candidate must be able to demonstrate a history of effective full-time teaching at the undergraduate and graduate levels in a business program. Those candidates who do not possess the terminal degree must provide evidence of significant university teaching. Candidates for Dean must demonstrate their ability to work collaboratively with faculty, staff, and administrators,

and show evidence of their ability to interact effectively with the business community of urban and suburban areas. Evidence of scholarship that has been recognized by their peers will also be expected of applicants. For those without terminal degrees, the equivalents of scholarship might take the form of strategic planning documents or publications in trade journals. A commitment to a student centered learning environment that promotes success for all students must be evidenced. A successful candidate is expected to be able to demonstrate excellent organizational, analytical, interpersonal, and communication skills. In addition, successful candidates will have held administrative positions of progressively greater responsibility qualifying them for the position of dean.

**Preferred Qualifications:**

A history of effective service as department chair, associate dean or dean in an institution of comparable size and complexity as Southern Connecticut State University. Work experience in the corporate or business community is desirable. An appointment as a tenured faculty member in a department housed in an AACSB accredited school/college would be an asset, as the school strives to meet AACSB standards. Active membership in professional academic associations in which the future direction of business education is part of an ongoing dialogue would benefit the school in significant ways. Demonstrated success in fundraising for a business program in an academic setting is highly desirable.

**Application Process:**

The search is being assisted by Academic-Search, Inc. Applicants should submit the following items:

- \* An Application Letter that Clearly Indicates How Qualifications are Met
- \* Current Academic Curriculum Vitae
- \* Statement of Administrative Philosophy and Management Style
- \* List of five Professional References, Including Current Immediate Supervisor; (references will not be contacted without formal permission of candidate)

The position will remain open until filled, but applications must be received by April 20 to be assured full consideration. Applications should be sent electronically to [SCU-Business@Academic-Search.com](mailto:SCU-Business@Academic-Search.com). For a confidential discussion about the position, please contact:

Dr. Jessica Kozloff, Senior Consultant  
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