



## **IONA COLLEGE**

### **SENIOR VICE PRESIDENT FOR ADVANCEMENT AND EXTERNAL AFFAIRS**

**October 2011**

Iona College, a nationally recognized independent liberal arts college serving nearly 4,000 students, is seeking a knowledgeable and energetic Senior Vice President for Advancement and External Affairs. Founded in 1940 by the religious order of educators, the Congregation of Christian Brothers, Iona is a private Catholic college located on a 35-acre campus in New Rochelle, only 20 miles north of Manhattan in suburban Westchester County, New York.

Under the leadership of its dynamic new President, Joseph E. Nyre, Ph.D., the College seeks a proven advancement leader with a strong record of successful fundraising. The Senior Vice President, who reports directly to the President, will join a collaborative management team and will work closely with the Legal Board of Trustees and its Development Committee. This key leadership position provides extraordinary vision, strategic direction, and entrepreneurial management for the Office of Advancement and External Affairs (Alumni Relations; President's Club and Annual Giving; Special Events; Corporate, Foundation and Government Relations; Campaign Operations; and College Communications).

Iona College is seeking an accomplished advancement professional with a superb record of innovative leadership of comprehensive, high achieving advancement programs, and proven success in fundraising, preferably in higher education. The successful candidate will be able to demonstrate the impact of his/her strategic leadership with respect to strengthening institutional advancement programs, planning and implementing major fund-raising campaigns and promoting recognition of institutional achievements through effective communications and marketing. An understanding of the continuing importance of a liberal arts education and knowledge of issues facing religiously affiliated, independent liberal arts colleges will be highly valued.

A bachelor's degree is required with a master's degree highly preferred. A minimum of seven to ten years of progressively responsible fundraising and development experience within comprehensive advancement programs is required, with leadership experience within higher education highly valued. Salary is highly competitive and commensurate with the experience and credentials of the successful candidate.

#### **The Application Process**

The search is on a fast track and President Nyre would like the Senior Vice President to take office early in the New Year. The SVPA Search Committee will begin to review application materials in early November. Although application materials will be accepted until the time that

a new senior vice president is selected, candidates should submit materials by November 4, 2011 for the most favorable consideration. An appointment could occur by mid to late December, 2011 with the start-date for the position as early in the New Year as possible.

Ms. Maya Kirkhope of **Academic Search, Inc.** is assisting with this search. Nominators or prospective candidates are encouraged to contact her at [Maya.Kirkhope@academic-search.com](mailto:Maya.Kirkhope@academic-search.com) or at 703-380-9195. Applications should include a compelling letter of interest that addresses directly the agenda for leadership and the desired attributes for a new vice president as described in the search prospectus; a complete resume or vita; and the names and contact information (phone and e-mail) of five professional references, none of whom will be contacted without the formal permission of the candidate. More information about the institution, position and qualifications and experiences sought can be found at [http://www.academic-search.com/uploads/profiles/Project\\_Profile\\_for\\_VP\\_search.pdf](http://www.academic-search.com/uploads/profiles/Project_Profile_for_VP_search.pdf).

All applications will be considered in full confidence and should be submitted electronically to [IonaCollege@academic-search.com](mailto:IonaCollege@academic-search.com).

*Iona College is an Equal Opportunity Employer and Educator.*

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