



UNIVERSITY OF DALLAS

The Catholic University for Independent Thinkers

The University of Dallas Dean, The College of Business

The University of Dallas (www.udallas.edu) announces the search for Dean of the College of Business, a professional school with a premier reputation for preparing students for practice-oriented success in the global marketplace. In addition to the undergraduate program in business, the College of Business (COB) offers graduate programs leading to the Master of Science and the Master of Business Administration degrees, with numerous MBA concentrations and an extensive catalog of online programs.

Reporting to the Provost, the successful candidate should have an in-depth understanding of the contemporary business environment and experience in building strong relationships with the business community and other constituencies to increase enrollment, develop new opportunities for internships, and enhance student outcomes. Innovative and aggressive enrollment strategies at both graduate and undergraduate levels are a priority, including international student recruitment. Relevant management experience is a plus.

A Catholic liberal arts university, UD prides itself on a long and distinguished tradition in management education, emphasizing the scholar-practitioner paradigm that is a hallmark of the university's academic philosophy. (See [the position profile](#) for in-depth campus description) Well known for academic rigor, programmatic quality and a community of talented, independent thinkers, the picturesque 632-acre campus in Irving is in the heart of the thriving Dallas/Fort Worth metroplex and located directly on the metro area's state-of-the-art light rail transportation

system, which is the largest in the nation.

Highly ranked by Forbes, Fiske, Princeton Review and U.S. News & World Report, UD enrolls 2,700 students, a third of whom are in the Graduate School of Management. Regardless of their chosen degree programs, UD undergraduate students are prized for principled leadership skills and strong intellectual grounding in the liberal arts, ethics and morality. In 1989 UD was the youngest university in the century to be awarded a Phi Beta Kappa chapter.

Opportunities and Priorities Awaiting the New Dean

- Take a hands-on approach to leading efforts to grow COB enrollment and improve student retention/completion outcomes.
- Complete the AACSB accreditation process, with final review in September 2012.
- Lead the implementation of the COB's strategic plan.
- Build a comprehensive COB branding initiative, emphasizing the unique value of experiential learning and practice-based education, and aggressively promote those efforts in the Dallas/Fort Worth metroplex as well as nationally and globally.
- Recruit and develop outstanding faculty, and review and assess curricular offerings in response to emerging market demands.
- In partnership with UD's advancement officers, undertake college-based initiatives, to increase alumni participation and gift revenues.
- Take advantage of UD's close proximity to global industry giants by building creative new business partnerships (i.e. student internships, co-op programs, faculty research support, and visiting practitioners from the corporate sector).
- Represent the college effectively by networking with business leaders, alumni, the Board of Trustees, media and other external constituencies.

Qualifications

In addition to having a history of building enrollment, an entrepreneurial orientation and practical business/management experience, the ideal candidate should have an earned doctorate in a business discipline, demonstrated excellence in teaching and scholarship, and academic experience. The ability to engage effectively with students is essential, as is a collegial approach to building and sustaining rapport within the college and across the University. Nominations/inquiries from non-traditional candidates are welcomed.

Timeline and Application Process

The review of candidate materials will begin in mid-February and continue until the position is filled. Inquiries, nominations and applications – to include a detailed letter of interest reflecting on the desired attributes, CV and email/telephone contacts for five references – will be treated confidentially.

Materials should be electronically submitted via MS Word or Adobe pdf to UDCOB@academic-search.com. The search is assisted by John B. Hicks, Senior Consultant, Academic Search, Inc. John.hicks@academic-search.com 205-345-7221.

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